Library

OCTOBER

Activities

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THE FOLLOWING ARE SOME OF THE ORGANIZATIONS WHO REQUESTED LIBRARY SERVICES DURING THE MONTH OF SEPTEMBER.

GOVERNMENT AGENCIES

JUSTICE DEPARTMENT
DEPARTMENT OF LABOR
U.S. INFORMATION AGENCY
INTERNAL REVENUE SERVICE
FEDERAL TRADE COMMISSION
BUREAU OF LABOR STATISTICS
BUREAU OF ALCOHOL, TOBACCO & FIREARMS

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TAFT, STETTINIUS & HOLLISTER
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MUDGE, ROSE, GATHERIE, ALEXANDER & FERDON
DENNISON, MESEROLE, POLLACK & SCHEINER
WHITE & CASE
KLAYMAN & GURLEY
BAKER & McKENZIE
STEWART & STEWART
MILLER & CHEVALIER
FREDRICK IKENSON

UNIVERSITIES

GEORGE WASHINGTON UNIVERSITY
GEORGETOWN UNIVERSITY LAW CENTER
JOHNS HOPKINS UNIVERSITY/ADVANCED INTERNATIONAL STUDIES

OTHERS

ECONOMIC POLICY GROUP
TRC ENVIRONMENTAL CONSULTANTS
INSTITUTES FOR INTERNATIONAL ECONOMICS
WORLD BANK
CHIP CONSULTING
INDEPENDENT CONSULT, INC.

SPECIAL LIBRARY GUESTS

G. CARRION	INFO TEC	MEXICO
WENDY HANSEN	RESEARCH	PASADENA, CA.
V. J. GUSRICO	CTC INTERNATIONAL	MONTCLAIR, N.J.
M. DARWOOD TAYLOR	WEST CHESTER UNIVERSITY	PENNSYLVANIA
KENNETH O. ELDIB	ELDIB ENGINEERING & RESEARCH, INC.	BERKELY HEIGHTS N.J.
T. NOGIMURU	NIHAN UNIVERSITY COLLEGE OF LAW	TOKYO

Some Interesting Questions We've Answered This Month:

Do you have a publication that gives the Balance of Payments for individual states? Do states contribute to the national Balance of Payments.?

Can you find the extensive article about "privitization" in Great Britian that appeared in the Economist within the past year?

Can you find the total agricultural exports of the United States to foreign countries?

Do you have a publication that lists American companies operating in Japan?

Do you have hearings on the Nairobi Protocal, (Treaty Document 97-2)?

How long did it take a cargo ship to cross the Atlantic Ocean (Example: New York to Rotterdam) in 1900?

I need the Imports from Great Britain to U.S. of Rockingham Wear (Ceramics), for years before 1940.

What does Official Board Markets mean?

What is the TSUSA number for Fatty Acid (animal or vegetable) and is there anything on Fatty Alcohol?

FROM THE REFERENCE DESK

HENNIE SCHNEIDER

JANET R. DAMON

FRANCES COOPER

HIGHLIGHTS OF SELECTED MATERIAL FROM THE REFERENCE COLLECTION

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IMPORTANT REFERENCE TOOL

Dun and Bradstreet. Reference Book of Corporate Managements, 1986: America's Corporate Leaders. 4 volumes. Parsippany, New Jersey: Dun and Bradstreet, 1986.

HF 5500.D9 1986 Ref.

This four-volume work includes information on officers and directors of over 12,000 companies of greatest economic marketing and investment interest and impact, the firms whose revenues are the highest in the United States. Companies are listed alphabetically in the first three volumes.

Biographical profiles of principal corporate officers are listed under each company. Profiles usually include year of birth, education, military service, present business position, and positions previously held. Company entries also provide names and titles of other officers, as well as the names of directors who are not officers.

A cross-reference volume includes the following lists: Roster of Companies (white pages); Companies Arranged Geographically by State, and Further Broken Down Within Each State by City (yellow pages); Companies by Industry (SIC) Classification (blue pages); Principal Officers and Directors, Arranged Alphabetically (white pages).

SAMPLE PAGE

REFERENCE BOOK OF CORPORATE MANAGEMENTS

1986

— AMERICA'S CORPORATE LEADERS™ —

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Alphabetical Volumes: (white pages, listing Companies alphabetically)

A-F 1
G-O 1263
P-Z 2397

Cross-Reference Volume

Roster of Companies (white pages) Roster-1
Companies Geographically (yellow pages) 4001
Companies by Industry Classification (blue pages) 5001
Principal Officers (white pages) 6001

ERCULES INC P1510
ercules Plz 19899
SIC 2821 2861 2892 2879 3079 2819

I AMERICAN HOLDINGS INC P1598
wo Rollins Plz 19897
SIC 2861 2879 2821 2834 2869 1382

I AMERICAS INC P1598
ew Murphy Rd & Concord 19897
SIC 2819

U INTERNATIONAL CORP P1695
1105 N Market St 19801
SIC 6711 4213 3399 4953 0133 5111

ERCANTILE STORES CO INC P2048
1100 N Market St 19801
SIC 5311

ONTGOMERY WARD CREDIT CORP P2146
3411 Silverside Rd 19810
SIC 6153

ERAM CHEMICAL CO P2282
3509 Silverside Rd 19803
SIC 2879

PHILADELPHIA & READING CORP P2487
100 W 10th St 19801
SIC 2254 2322 3312 3143 3144 3612

PHILADELPHIA INVESTMENT CORP P2489
One Beaver Valley Rd 19850
SIC 6531

RLC CORP P2681
One Rollins Plz S 19899
SIC 4213 7513 3999

ROLLINS ENVIRONMENTAL SVCS INC P2699
1 Rollins Plz 19899
SIC 4953

ROLLINS LEASING CORP P2699
1 Rollins Plz 19899
SIC 7513

SHAW BENJAMIN F CO P2825
2 Mill Rd 19806
SIC 3498

SIGMA CAPITAL SHARES INC P2845
3801 Kenneth Pike 19807
SIC 6722

SIGMA INVESTMENT SHARES INC P2846
3801 Kennett Pike 19807
SIC 6722

SIGMA SPECIAL FUND INC P2846
3801 Kennett Pike 19807
SIC 6722

SIGMA VENTURE SHARES INC P2846
3801 Kennett Pike 19807
SIC 6722

SUNOCO CREDIT CORP P3013
3411 Silverside Rd 19810
SIC 6153

TEMPORARY INVESTMENT FUND INC P3062
3411 Silverside Rd 19810
SIC 6722

TRANSPORT POOL CORP P3143
103 Springer Bldg Concord 19810
SIC 6711

WEST BENEFICIAL FINANCE INC P3374
1300 Market St 19801
SIC 6145

WILMINGTON TR CO P3421
Rodney Sq N 19890
SIC 6022

ETRA CORP P3458
2625 Concord Pike 19803
SIC 7513 4213 3713 3715

YORKLYN

NVF CO P2337
1 Yorklyn Rd 19736
SIC 2821 3079 2621 2648 3411 3312

DISTRICT OF COLUMBIA

WASHINGTON

ACACIA MUTUAL LIFE INSUR CO* P 14
51 Louisiana Ave NW 20001
SIC 6311

ALGONQUIN ENERGY INC P 62
1828 L St NW 20036
SIC 4923

ALLIED CAPITAL CORP P 72
1625 I St NW 20006
SIC 6159 6145

AMERICAN EXPORT GP INTL SVCS* P 120
2600 Virginia Ave 20037
SIC 5063 5086 5075 5039 1741 1793

AMERICAN SECURITY BK NA P 156
1501 Pennsylvania Ave NW 20013
SIC 6025

AMERICAN SECURITY CORP P 156
730 15th St NW 20005
SIC 6711 6162 6153

ARUNDEL ASPHALT PRODUCTS INC P 236
7610 Pennsylvania Ave 20028
SIC 1611 2951

BANNER LIFE INSURANCE CO* P 330
1020 17th St NW 20036
SIC 6311 6321 6211

BRESLER & REINER INC P 443
401 M St SW 20024
SIC 6552 6531

BUREAU OF NAT AFFAIRS INC P 474
1231 25th St NW 20037
SIC 2721

CAP TELEPHONE* P 497
1710 H St NW 20036
SIC 4811

CHESAPEAKE POTOMAC TELE CO P 620
1710 H St NW 20006
SIC 4811

COGEMA INC P 685
2550 M St NW 20037
SIC 6711 3829

COMMUNICATIONS SATELLITE CORP P 734
950 L'Enfant Plz SW 20024
SIC 4899

CRAB RUN GAS CO* P 812
1100 H St NW 20080
SIC 1311

CRITERION INSURANCE CO* P 818
5260 Western Ave NW 20076
SIC 6331

DONOHOE COMPANIES INC P 923
2101 Wisconsin Ave NW 20007
SIC 1531 1522 1541 1542 6552

EVANS FINANCIAL CORP P1036
1101 30th St 20007
SIC 6162

EXPORT-IMPORT BK U S P1045
811 Vermont Ave NW 20571
SIC 6159

FEDERAL NAT MORTGAGE ASSN P1080
3900 Wisconsin Ave NW 20016
SIC 6112

FINANCIAL SECURITY GROUP INC P1104
1701 Pennsylvania Ave NW 20006
SIC 6711 6331

FIRST AMERICAN BANKSHARES INC P1111
15th & H Sts NW 20005
SIC 6022 6711

FIRST VAR RATE FD FOR GOV INC P1188
1700 Pennsylvania Ave NW 20006
SIC 6159 6211

FOLEY HOWARD P CO* P1218
888 17th St NW 20006
SIC 1731 1623

GEICO CORP P1279
Geico Plz 20076
SIC 6331

GOVERNMENT EMPLOYEES INSUR CO* P1376
5260 Western Ave 20076
SIC 6331

GROCERS FIXTURES & EQP CO P1413
1910 K St NW 20006
SIC 5099

HAAS JOHN I INC P1442
815 Connecticut Ave NW 20006
SIC 0139

INTER-AMERICAN DEVELOPMENT BK P1638
808 17th St NW 20006
SIC 6159

INTERNATIONAL BK* P1640
1701 Pennsylvania Ave NW 20006
SIC 6711

INTERNATIONAL FINANCE CORP P1655
1818 H St NW 20006
SIC 6159

INTERNATIONAL GENERAL INDUSTS* P1656
1701 Pennsylvania Ave NW 20006
SIC 3551

JUDDS INC P1735
1500 S Eckington Pl NE 20002
SIC 2752 2732 5199

MADISON NAT BK P1950
1730 M St NW 20036
SIC 6025

MARRIOTT CORP P1981
Marriot Dr 20058
SIC 7011 5812 6794

MC GREGOR PRINTING CORP P2019
2121 K St NW 20037
SIC 2761

MCI COMMUNICATIONS CORP P2028
1133 19th St NW 20036
SIC 4899

MCI EQUIPMENT CORP P2029
1150 17th St NW 20036
SIC 4899

MCI LEASING INC P2029
1133 19th St NW 20036
SIC 4899

MIW INVESTORS OF WA P2126
1825 Eye St NW 20006
SIC 6799

NATIONAL BK P2203
619 14th St NW 20005
SIC 6025

NATIONAL CONSUMER CO-OP BK P2212
1630 Connecticut Ave NW 20009
SIC 6112

NATIONAL CORP HOUSING PTNRSHPS P2212
1133 15th St NW 20005
SIC 1521 1522 6531

NATIONAL PERMANENT BK FSB P2225
1775 Pennsylvania Ave NW 20006
SIC 6022

NATIONAL RAILROAD PASSNGR CORP P2226
400 N Capitol St NW 20001
SIC 4011

POTOMAC ELECTRIC POWER CO* P2540
1900 Pennsylvania Ave NW 20068
SIC 4911

RALEIGH STORES CORP P2610
1201 Connecticut Ave NW 20036
SIC 5611 5621

RIGGS NAT BK P2675
1503 Pennsylvania Ave NW 20005
SIC 6025

RIGGS NATIONAL CORP P2676
1503 Pennsylvania Ave NW 20005
SIC 7011

SECURITY NAT BK P2799
1130 Connecticut Ave NW 20036
SIC 6025

SOLON/AUTOMATED SERVICES INC P2878
115 L St SE 20003
SIC 7215 3582 7694

STEADMAN INVESTMENT FUND INC P2970
919 18th St NW 20006
SIC 6722

SYSCON CORP P3032
1000 Thomas Jefferson St NW 20007
SIC 7379 7392 7374 7372 8911

TOMPKINS CHAS H CO* P3118
311 First St NW 20001
SIC 1542 1541

TRT TELECOMMUNICATIONS CORP P3162
1331 Pennsylvania Ave NW 20006
SIC 4899

UNION LABOR LIFE INSURANCE CO P3204
111 Massachusetts Ave 20001
SIC 6311 6321 6324 6371

UNITED SERVICES LIFE COS* P3243
1701 Pennsylvania Ave NW 20006
SIC 6311

USAIR INC P3275
Washington Nat Airport 20001
SIC 4511

WASHINGTON FED SVGS & LN ASSN P3345
5101 Wisconsin Ave NW 20016
SIC 6122

WASHINGTON GAS LIGHT CO* P3346
1100 H St NW 20080
SIC 4924

WASHINGTON MARITIME SHIPPING* P3347
1030 15th St NW 20005
SIC 4723

WASHINGTON POST CO* P3350
1150 15th St NW 20071
SIC 2711 2721 2731 4832 4833

WOODWARD & LOTHROP INC P3441
11th & F Sts NW 20013
SIC 5311

FLORIDA

APOPKA

CITRUS CENTRAL INC P 657
1951 S Orange Blossom Trl 32703
SIC 5149 5142 2655 3411

LUST FARMS INC P1933
2771 Lust Rd 32703
SIC 0161

UNITED TELEPHONE CO FL* P3258
555 Lake Border Dr 32703
SIC 4811

AUBURNDALE

ADAMS PACKING ASSN INC P 23
625 Bridgers Ave 33823
SIC 2037 2033

COLORADO BOXED BEEF CO* P 699
302 Progress Rd 33823
SIC 5147

COMMERCIAL CARRIER CORP P 722
502 E Bridgers Ave 33823
SIC 4213

BARTOW

HOMES OF MERIT INC P1549
Bartow Air Base 33830
SIC 2451 6799

KAPLAN INDUSTRIES INC P1752
U S Hwy 17 S 33830
SIC 2011 0211 5423 4213

BELLE GLADE

ATLANTIC SUGAR ASSN* P 267
14 Miles W On State Rt 80 33430
SIC 2061

BOCA RATON

ALL AMERICAN INDUSTRIES INC P 63
5499 N Federal Hwy 33431
SIC 3441 3728 3443 3361 3483 6711

ELTECH SYSTEMS CORP P 999
6100 Glades Rd 33434
SIC 6794

INTERNATIONAL CONTROLS CORP P1654
5499 N Federal Hwy 33431
SIC 3679 3728 3622 3441 3612 3463

LEVITT CORP P1861
7777 Glades Rd 33434
SIC 1531 1521 6552

MITEL INC P2124
5400 Broken Sound Blvd NW 33431
SIC 3661 5065

NCNB NAT BK OF FL P2243
150 E Palmetto Pk Blvd 33432
SIC 6025

SENSORMATIC ELECTRONICS CORP P2812
1150 Broken Sound Pky NW 33431
SIC 3662 7394

STP CORP P2988
5300 Broken Sound Blvd NW 33431
SIC 5013

BRADENTON

BEALLS DEPARTMENT STORES INC P 356
3923 Manatee Ave W 33505
SIC 5311

TROPICANA PRODUCTS INC P3160
1001 13th Ave E 33505
SIC 2033 2086 2037

CASSELBERRY

JENOS INC P1712
100 Live Oak Gardens 32707
SIC 2032 2038

CLEARWATER

ECKERD JACK CORP P 976
8333 Bryan Dairy Rd 33518
SIC 5912 5311 7395 5999 5946

FIRST NAT BK P1151
400 Cleveland St 33517
SIC 6025

FORTUNE FED SVGS & LN ASSN* P1231
14 S Fort Harrison 33517
SIC 6122

HEIST C H CORP P1503
Bank Of Clearwater Bldg 33515
SIC 1799 1721 7362

U S HOME MORTGAGE CORP P3183
U S Hwy 19 S 33518
SIC 6162

WALKER FORD CO INC P3336
2045 U S Hwy 19 S 33546
SIC 5511

WILDER CORP OF DE P3412
3040 Gulf To Bay Blvd 33519
SIC 5271 5561 6515

CLEWISTON

UNITED STATES SUGAR CORP P3251
111 Ponce De Leon Ave 33440
SIC 2061 0212 0133 0161

COCONUT GROVE

PROTANE CORP P2569
2699 S Bayshore Dr 33133
SIC 5984 5722

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, Mgr
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P Tr
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R CO INC

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A SYSTS CORP

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Jr, Sec
CORP

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T *
TON INC

, Ex VP
ONAL INC

e , VP*
TON INC

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RONICS CO INC

L *

, Ex VP
HA INSURANCE CO*

, Ex VP
A LIFE INSUR CO*

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URANCE CORP

, VP*
T CORP

, VP*
ANTY INSURANCE*

Sec*
SURANCE GROUP

, Ch Bd Trst
Y TR

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, Sr VP
ATER CO*

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SANITAS SERVICE CORP

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DEPOSIT BK

Brubaker,Galen *
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EQUIBANK

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COLEMAN INTERNATIONAL SALES*

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Bruce,J Howard *
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Bruce,James E *
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FIRST SECURITY CORP

Bruce,James W Jr, Ex VP Sec
LIBERTY NAT BK & TR CO

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LIBERTY NAT CORP

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Bruce,Kenneth J , Trst
PLYMOUTH SVGS BK

Bruce,Leonard J , Ch Bd*
VALLEN CORP

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GRAND AUTO INC

Bruce,Marvin E , Pr CEO*
TBC CORP

Bruce,Marvin E *
TECHNOLOGY INC

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BALDOR ELECTRIC CO*

Bruce,Norman M , Sr VP*
TRANSPORT LIFE INSURANCE CO*

Bruce,Peter W , VP Sec Genl Counsel
NORTHWESTERN MUTL LF INSUR CO*

Bruce,Philip J , VP
KOGER CO

Bruce,R , VP
OLD NAT BK

Bruce,Ralph *
ARCHER-DANIELS-MIDLAND CO*

Bruce,Robert , Sr VP
FARMERS FIRST BK

Bruce,Robert Jr, VP
FIRST BANKERS CORP FL

Bruce,Robert B , Pr*
BRUCE FUND INC

Bruce,Robert J , VP Sec*
BRUCE FUND INC

Bruce,Robert J , Ex VP*
SOUTHWESTERN LIFE INSUR CO*

Bruce,Robert T , VP
GENERAL ELECTRIC CO

Bruce,Robert W , V Ch B*
PAN AMERICAN BANKS INC

Bruce,Robert W , Ch Em*
PAN AMERICAN BK NA

Bruce,S Kenneth , VP*
BARRY-WEHMILLER CO*

Bruce,W J , VP
COATS & CLARK INC

Bruce,W R , *
SCANA CORP

Bruce,W R *
SOUTH CAROLINA ELC & GAS CO*

Bruce,Walter B , VP
WEIS MARKETS INC

Bruce,William R , Ch Bd*
POLICY MNGMNT SYS CORP

Bruce,William R , Ch Bd CEO*
SEIBELS BRUCE & CO

Bruce,William R *
SOUTH CAROLINA FED SVGS BK

Bruce,William R , Ch Bd CEO*
SOUTH CAROLINA INSURANCE CO*

Bruce,Wm R , Ch Bd CEO*
SEIBELS BRUCE GROUP INC

Bruchart,Walter , Sr VP
CIRCUIT CITY STORES INC

Bruchey,Robert L , VP
JORDAN MARSH CO*

Bruck,Robert E , VP
PEOPLES NAT BK OF WA

Bruck,Stuart , VP
NU-MED INC

Brucker,Ronald J , VP*
HICKS OILS & HICKS GAS INC

Bruckheimer,Allen J , Sr VP
MUTUAL OF AMERICA INC

Bruckman,Thomas M , Trst Ofcr
BANK ONE OF NORTHEASTERN OH NA

Bruckman,Thomas R , VP
FIRST NAT BK

Brucks,Charles , VP
BEVERAGE PRODUCTS CORP

Bruder,Fred , VP
REVERE SUGAR CORP

Bruderer,Jean-Pierre *
GENERAL RE CORP

Bruderer,Jean-Pierre *
GENERAL REINSURANCE CORP

Bruderer,Jean-Pierre *
NALCO CHEMICAL CO*

Brue,Keith , VP Fin
NICOLET INSTRUMENT CORP

Brue,Ronald E
FIRST BK OF SD NA

Brueck,Robert G
LAKEWOOD ENGINEERING & MFG CO*

Brueckner,Donald , VP
TREASURE CHEST ADVERTISING CO*

Brueckner,M F , VP
AMERICAN AIRLINES INC

Brueckner,Richard G , Pr CEO
NEW YORK PRPTY INS UNDWRG ASSN

Bruegge,Carl M Vorder , Sr VP
MCI COMMUNICATIONS CORP

Bruegge,Mark Vorder *
INTERNATIONAL PROTEINS CORP

Brueggemeier,Edwin *
BONGARDS CREAMERIES INC

Bruegger,Dr S J , VP
FURST-MC NESS CO*

Bruegging,Robert J , VP
MURPHY INDUSTRIES INC

Bruell,E A A *
BATUS INC

Bruemmer,John L *
KEWAUNEE SCIENTIFIC EQUIPMENT*

Bruen,David T , *
FIRST COMMERCIAL BK

Bruening,D
TREMCO INC

Bruening,Frank A , Cont
MESSER FRANK & SONS CONSTR CO*

Bruening,R P , Genl Counsel
KANSAS CITY SOUTHERN INDUSTS

Bruening,R P , Genl Counsel
KANSAS CITY STHRN RLWY*

Bruenner,Frederick H , Trst
DIME SVGS BK OF NY FSB

Bruenner,Frederick H *
NATIONAL DISTLRS & CHEMCL CORP

Bruer,Donald H , Sec
IDS MARKETING CORP

Bruesehoff,Erwin *
ALLIED VAN LINES INC

Bruett,William H Jr, Pr*
CHITTENDEN CORP

Bruggeman,Warren H , VP Mgr
GENERAL ELECTRIC CO

Bruggen,Richard J *
MIDWEST SOLVENTS CO INC

Brugger,Gisela , Sec
BRUGGER CORP

Brugger,Hubert A , Ch Bd Pr CEO*
BRUGGER CORP

Brugger,J W , VP
LAIRD NORTON CO*

Brugh,W Patton , VP
FIRST UNION NAT BK

Brugier,E J , VP
STATE FARM MUTUAL AUTO INS CO*

Brugler,John C , CFO Ex VP*
FIRST NAT BK OF PA

Brugos,Frank , VP
CAMPBELL-EWALD CO*

Bruhn,Paul L , VP
SUNNYLAND FOODS INC

Bruhn,S Fred , VP Genl Counsel
SAFECO CORP

Bruhn,S Fred *
SAFECO INSURANCE CO AMERICA*

Bruhn,Walter J , Sec Genl Counsel
OLD LINE LIFE INSUR CO AMER

Bruhnke,Wallace L , VP
LA SALLE NAT BK*

Bruining,David M , CFO Ex VP
CAPITOL FED SVGS & LN ASSN*

Bruinsma,Gordon , VP Fin
OLD KENT BK & TR CO

Brukenfeld,M Ronald , Ltd Pt
ROTHSCHILD L F UNTERBERG TOWBN

Bruker,Jack , Comp
BOYS MARKET INC

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NEW ACQUISITIONS FROM CATALOGING

ELIZABETH ROOT
BERYL L. COLEY
ANITA M. RICHMAN
BERTINA WILSON

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Today's office (Garden City, N.Y.). Today's office. [Garden City, NY : UTP Division of Hearst Business Communications, Inc.
DIV

United States. Dept. of Commerce. Commerce business daily. [Chicago, Ill.]
DIV

United States. Office of Export Administration. Export administration bulletin. [Washington, D.C.?] : U.S. Dept. of Commerce, International Trade Administration, Office of Export Administration : [Supt. of Docs., U.S. G.P.C., distributor.
HF1455 .A3 Suppl. Ref.

Zinc (New York, N.Y.). Zinc! [New York, N.Y. : Zinc Institute.
DIV

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S484 .C65

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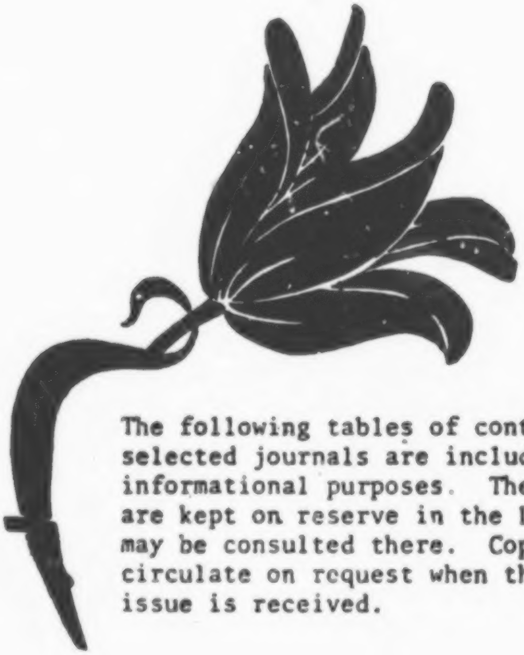

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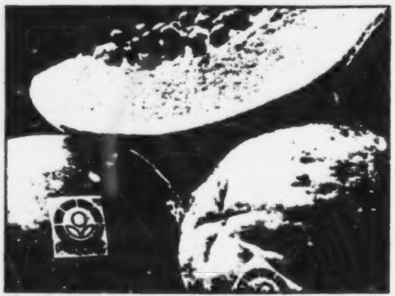

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BusinessWeek

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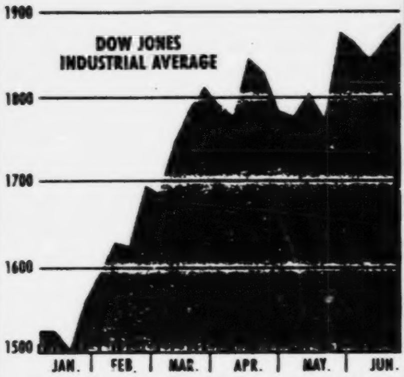

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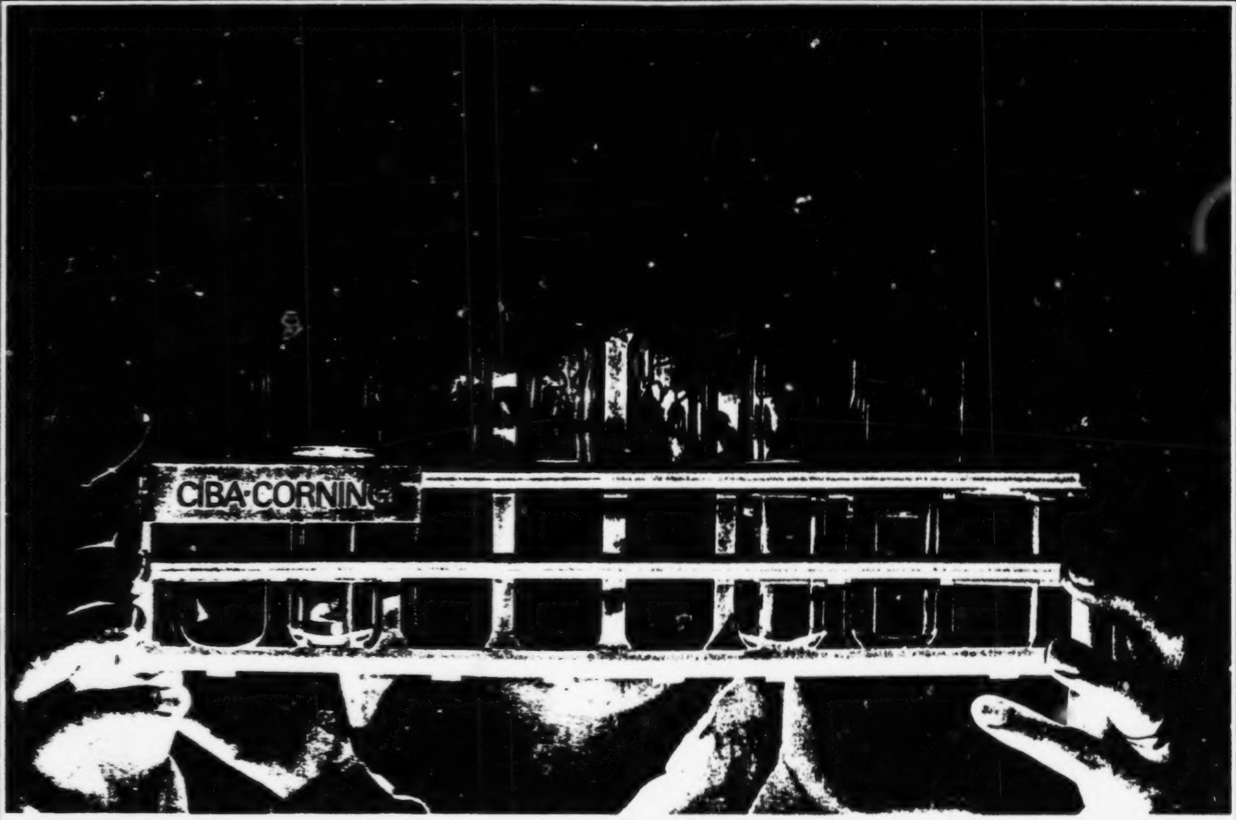

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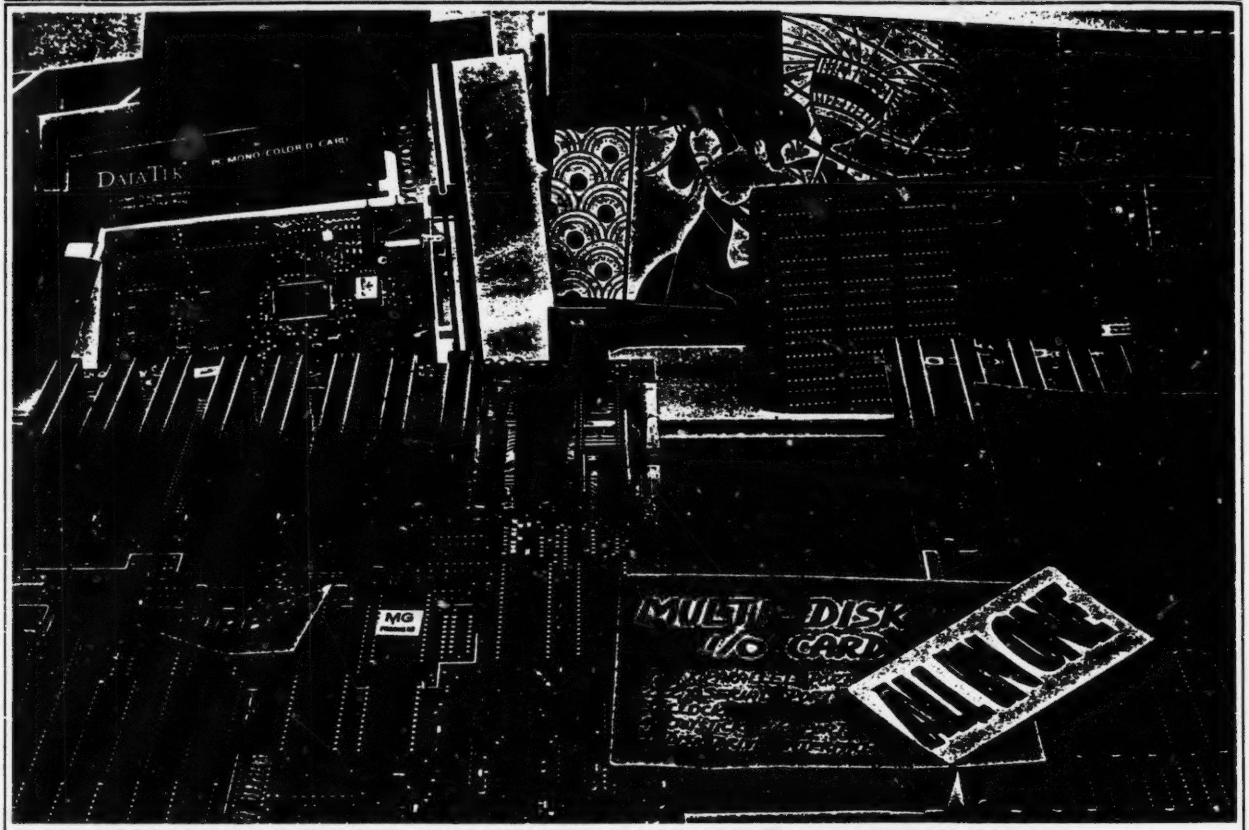

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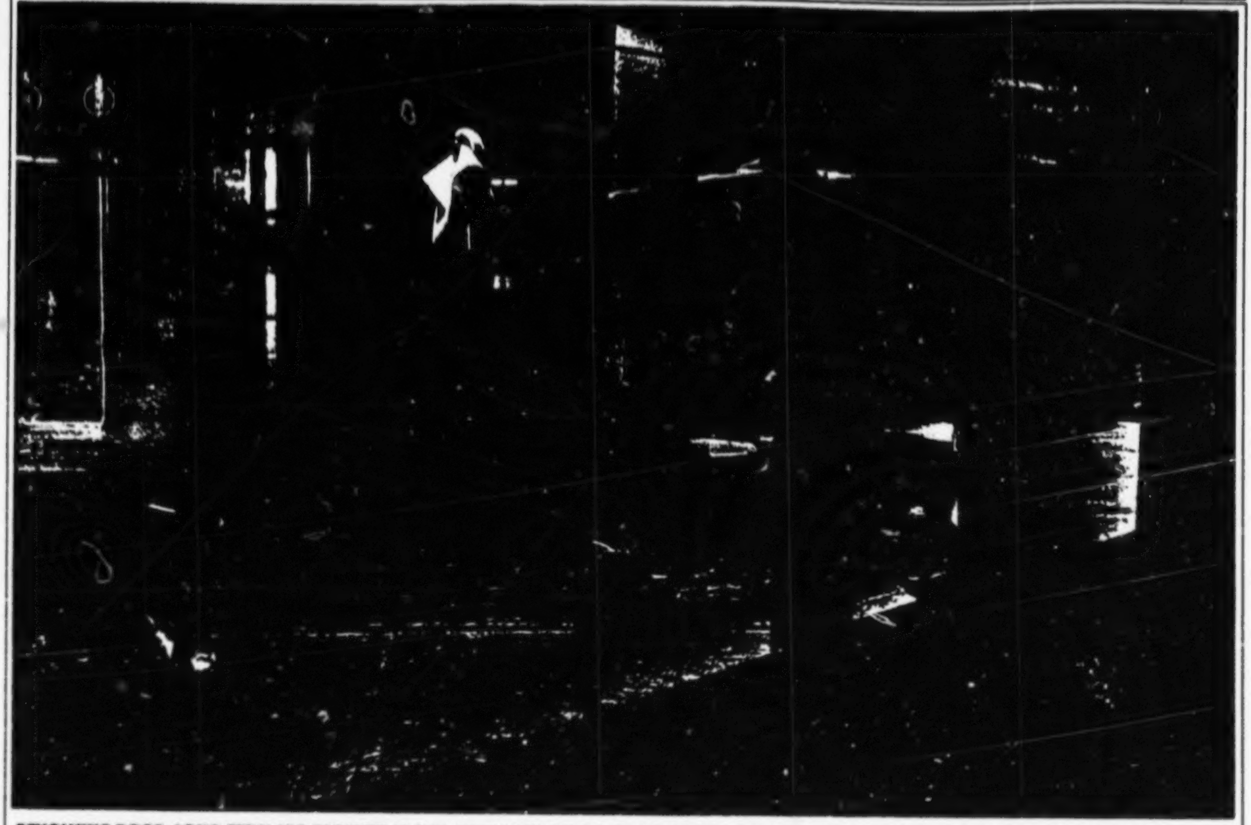

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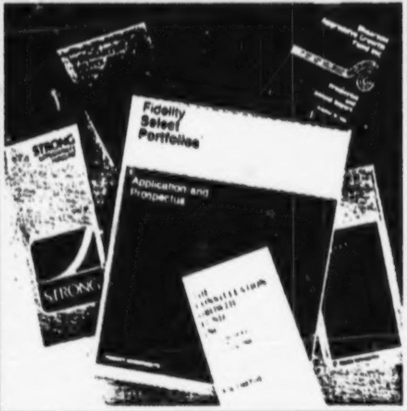

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IN 1985, WHEN LOSSES HIT $109 MILLION, ALLEGHENY INTERNATIONAL SPENT NEARLY $1 MILLION ON THIS HOUSE TO ENTERTAIN CLIENTS

PHOTOGRAPH ON COVER BY ANDREW POPPER; PHOTOGRAPH ABOVE BY JIM JUDKIS

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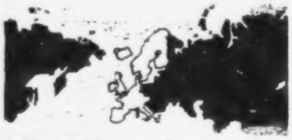

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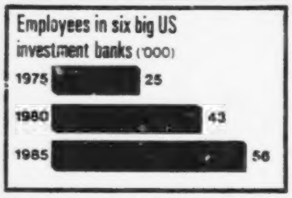

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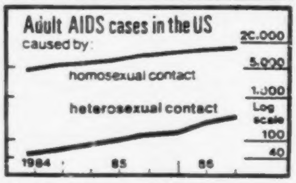

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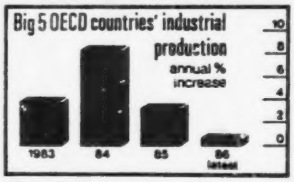

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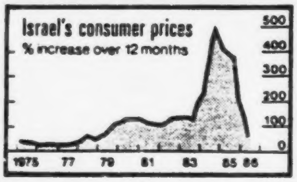

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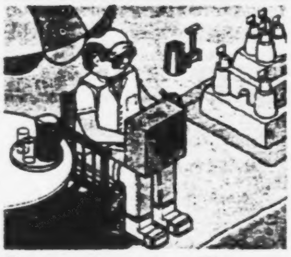

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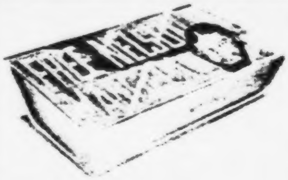

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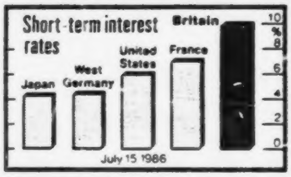

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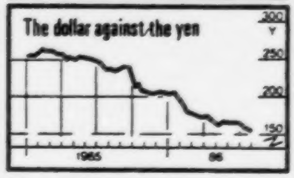

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U.S. Bureau of the Census. Census Catalog and Guide, 1986.
Washington, D.C.: U.S. Government Printing Office, 1986.

HA 201.U5 1986 Ref.

The Catalog/Guide describes all of the products (reports, machine readable files, microcomputer diskettes, microfiche, and maps) issued by the Census Bureau from January 1980 through December 1985. An introductory chapter gives basic information about obtaining data products and special services. A chapter entitled "Product Overview," presents information in tabular form that will help you to speed your search for Census data products. The tabulations include the following columns: "Series and/or Title, Abstract Number(s), and Format(s);"Subject Content;" Geographic areas covered;" and "Frequency or Year."

The main part of the Catalog/Guide includes chapters on the following subjects: General and Reference Works, Agriculture, Business (including trade and services), Construction and Housing, Foreign Trade, Geography; Governments, Manufacturing and Mineral Industries, Population, and Transportation. There is also a "Special Section," listing publications of the 1980 Census of Population and Housing.

Appendixes include ordering information and forms, a "Data File Title Index," lists of sources of assistance, and "Factfinders" on Bureau statistical programs. A detailed index adds to the reference value of this publication.

CENSUS CATALOG AND GUIDE 1986

Issued June 1986

U.S. Department of Commerce
Malcolm Baldrige, Secretary
Clarence J. Brown, Deputy Secretary
D. Bruce Merrifield, Acting Under Secretary
for Economic Affairs

BUREAU OF THE CENSUS
John G. Keane,
Director

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Series and/or title, abstract number(s), and format(s)	Subject content	Geographic areas covered	Frequency or
FT 900, *Summary of Export and Import Merchandise,* 504 🕮 ■ ☎	Unadjusted and seasonally adjusted values by month and year to date for commodities. Includes merchandise trade balances and related export and import data	Country and world area	Monthly
FT 975, *Vessel Entrances and Clearances,* 551 and 2004 🕮 ■	Number and tonnage, flag	Customs district, port	Annual
FT 985, *U.S. Waterborne Exports and General Imports,* 552 🕮 ■	Shipping weight and value	Customs district, port, trade area	Monthly, annual
FT 986, *U.S. Airborne Exports and General Imports,* 553 🕮 ■	Shipping weight and value	Customs district and/or port and continent	Monthly, annual
Detailed Reports			
FT 130, *General Imports of Cotton, Wool, and Man-Made Fiber Manufactures,* 524 🕮 ■	Current month and cumulative quantities from preceding year to date	Country	Monthly
FT 135, *U.S. General Imports and Imports for Consumption—Schedule A—Commodity by Country,* 525 🕮 ■	Net quantity, and customs and c.i.f. values, by month and year to date, for commodities	Country	Monthly
FT 410, *U.S. Exports—Schedule E—Commodity by Country,* 507 🕮 ■	Net quantity and f.a.s. values by month and year to date for commodities	Country	Monthly
FT 800, *U.S. Trade with Puerto Rico and U.S. Possessions,* 546 🕮 ■ ⊕	Net quantity, value, and shipping weight by method of transportation for commodities	U.S., Puerto Rico, and U.S. possessions	Monthly, annual
Annual Reports			
FT 150, *U.S. General Imports—Schedule A—Commodity Groupings by World Area,* 526 🕮 ■	Value and shipping weight by method of transportation for commodities	Country and/or world area	Annual
FT 155, *U.S. General Imports—World Area by Commodity Grouping,* 527 🕮 ■	Same as above	Country, world area	Annual
FT 210, *U.S. Imports for Consumption and General Imports, SIC-Based Products by World Areas,* 528 🕮 ■	Net quantity and value by commodity	Country and/or world area	Annual
FT 246, *U.S. Imports for Consumption and General Imports—TSUSA Commodity by Country of Origin,* 529 and 2004 🕮 ■	Same as above	Country	Annual
FT 446, *U.S. Exports—Schedule B Commodity by Country,* 508 and 2004 🕮 ■	Same as above	Country	Annual
FT 450, *U.S. Exports—Commodity Groupings by World Area,* 509 🕮 ■	Value and shipping weight by method of transportation for commodities	Country and/or world area	Annual
FT 455, *U.S. Exports—World Area by Schedule E Commodity Grouping,* 510 🕮 ■	Same as above	Country, world area	Annual
FT 610, *U.S. Exports—Domestic Merchandise, SIC-Based Products by World Areas,* 512 🕮 ■	Net quantity and value, by commodity totals	Country and/or world area	Annual
Monthly and annual tabulations on exports, imports, and shipping, 511, 513-523, 530-545, 547-550, 554-562 🕮 ■ ⊕	Different arrangements and greater detail than in publications and press releases	Country and Customs district	Monthly, annual

Cited in the 1985 Catalog—Previous issues; contact Customer Services for ordering instructions.

(505)

Highlights of U.S. Export and Import Trade (FT 990)

Frequency of issue—Monthly.

Geographic areas covered—U.S. Customs districts and regions, world areas, and countries of destination or origin.

Subject content—Presents data on U.S. exports (domestic and foreign merchandise) in terms equivalent to free-alongside-ship (f.a.s.) value, and provides similar data for imports (general and for consumption) in terms of Customs, and cost, insurance, and freight (c.i.f.) values. Statistics for exports and imports are presented by commodity groupings and commodities from Schedules E and A, respectively. Data are also provided by method of transportation for the current and previous months, cumulative year-to-date, and comparisons with a year ago.

Included is a summary of U.S. trade with the Organization of Petroleum Exporting Countries (OPEC) and other selected oil exporting countries.

GPO Catalog No. C3.164:FT990-85/(mo.). 100-126 pp. Monthly, $4.50 per issue. Single copies can be obtained from Customer Services. Annual subscription price $11 for series FT990. Cite code FT990 when placing subscription with GPO.

Cited in the 1985 Catalog—Previous issues; contact Customer Services for ordering instructions.

(506)

U.S. Commodity Exports and Imports as Related to Output, 1980 and 1981 (ES2-18)

Data time span—1958 to 1981.

Geographic areas covered—United States.

Subject content—Presents data on quantity and value of exports and imports, and value of import duty at the most detailed commodity classification level comparable to domestic output reported in published government sources. Commodities are regrouped in terms of commodity classification based on the standard industrial classification (SIC) which facilitates comparison of U.S. imports and exports with considerable data on the domestic economy, employment, payrolls, inventories, production, shipments, orders, capital assets, and size and location of producing units. Commodities from agriculture, forestry, fisheries, mining, and manufacturing are covered.

Included is a historical series for years 1976 through 1981 relating exports to domestic output and imports to new supply for four- and five-digit SIC-based commodity groups. Exports, imports, and calculated import duty are also provided for two-digit SIC-based commodity groups.

Foreign trade data by SIC-based commodity groups are derived by computer conversion of individual export (Schedule B) and import (TSUSA) statistical commodity classifications.

Also provided is a description of the nature of the different foreign trade and domestic output commodity classifications and the limitations of comparing exports, imports, and domestic output data.

The publication pattern and data coverage for this report have varied over the years in the following ways:

1. Separate editions have been skipped for the years 1978 and 1979. Data for these years are, however, included at the four- and five-digit levels.
2. Comparisons for manufactured commodities are shown at the four- and five-digit levels for the census of manufactures. Comparison at the seven-digit level for Current Industrial Reports (CIR) commodity codes are now being included in the CIR's.
3. The valuation basis for imports has been changed effective with 1974 data.

212 pp. 1984. $5.
Available from Customer Services.

Cited in the 1985 Catalog—The 1976-77 issue, similar scope and same title, except date, available from Customer Services: ES-17, 352 pp., $8.

EXPORTS

Shippers' declarations are submitted by exporters or their agents to the exporting carrier and by the carrier, in turn, to U.S. Customs Service Officers at U.S. ports. (In the case of mail shipments, the declarations are presented to the postmasters.) Customs Officers at each port transmit the documents to the Bureau of the Census on a flow basis. In addition to processing these forms, the Bureau compiles statistics directly from monthly summary export declarations or computer tapes submitted by qualified exporters.

(507)

U.S. Exports—Schedule E Commodity by Country (FT 410)

Frequency of issue—Monthly.

Geographic areas covered—Countries of destination.

Subject content—Presents domestic merchandise export data for total value for Schedule E groups of commodities (i.e., section, division, group, and subgroup), and net quantity and value. Commodity detail is by Schedule E number for individual countries if value averages $5,000 or more per month total foreign merchandise by Schedule E number. The sampling procedure and its effect on the reliability of the data are discussed in each issue of this report.

GPO Catalog No. C3.164:FT410-85/(mo.). 472-600 pp. Monthly, $9.50 per issue. Annual subscription price $100 for series FT410. Cite code FT410 when placing subscription with GPO.

Cited in the 1985 Catalog—Previous issues; contact Customer Services for ordering instructions.

(508)

U.S. Exports—Schedule B Commodity by Country: Annual 1984 (FT 446)

Data time span—1984.

Geographic areas covered—United States and countries of destination.

Subject content—Presents data on the quantity and value of individual commodities exported during the year, by country of destination. Export data are initially collected and compiled in accordance with commodity classifications in *Schedule B, Statistical Classification of Domestic and Foreign Commodities Exported from the United States.* A discussion on the sampling and estimating procedures and their effect on the reliability of the data is provided.

GPO Stock No. 003-024-06274-7. 540 pp. 1985. $20.

Cited in the 1985 Catalog—Earlier issues, similar scope and same title, except date, out of print, available from Customer Services: 1979, FT 446, 546 pp., 6 microfiche; 1980, FT 446, 581 pp., 7 microfiche; 1981, FT 446, 581 pp., $14; 1982, FT 446, 576 pp., 7 microfiche; available from GPO, 1983, FT 446, 548 pp., Stock No. 003-024-05654-2, $15.

(509)

U.S. Exports—Schedule E Commodity Groupings by World Area: Annual 1984 (FT 450)

Data time span—1984.

Geographic areas covered—United States, world areas, and countries of destination.

Subject content—Presents data on the total dollar value of U.S. exports of domestic and foreign merchandise, by all methods of transportation combined, and on value and shipping weight of exports of such merchandise by vessel and air separately. Data are presented for domestic

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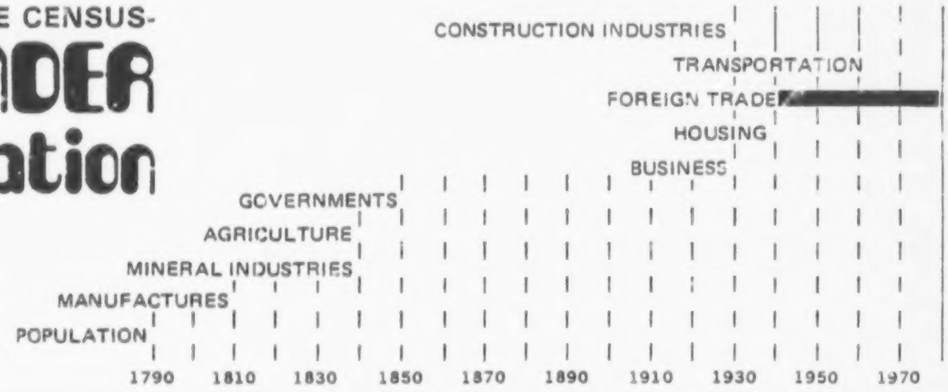
FACTFINDER
for the Nation



CFF. No. 14

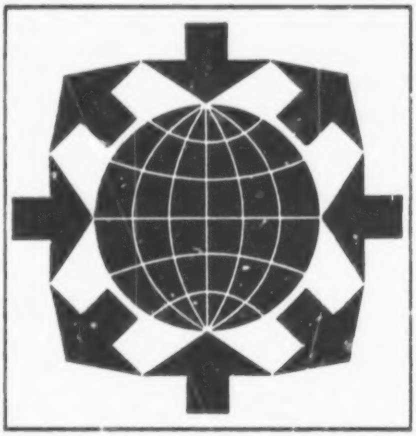
Issued March 1978

FOREIGN TRADE STATISTICS

INTRODUCTION

In 1790, the Federal Government began the annual publication of general statistics on U.S. foreign commerce and navigation, and monthly data have been compiled since 1866. (Instead of annual data, quarterly cumulative statistics were published from 1946 to 1963; cumulative data continue to be available in some reports.) The task of compiling these statistics from figures submitted by customs collectors was initially given to the Treasury Department, but later to the Department of Commerce. Since 1941, this has been a particular responsibility of the Census Bureau and is currently covered under the Foreign Trade Statistics Regulation, Title 15, Part 30, C.F.R. (pursuant to ch. 9, title 13 of the United States Code).

The Trade Act of 1974 contains the requirements that U.S. export data be directly related to data on U.S. imports and, in turn, that both be related to domestic output. As a result, a revised Schedule B (Statistical Classification of Commodities Exported from the United States), based on the Framework of the Tariff Schedules of the United States Annotated (TSUSA), was introduced, effective Jan. 1, 1978. Both Schedule B and TSUSA contain additional detail to increase comparability to the Standard Industrial Classification (SIC) system used in compiling production data in the Bureau's economic censuses and surveys as well as elsewhere in the Government. In order to compare data to that of U.S. trading partners, the detailed classifications in Schedule B and TSUSA have been recast to the Standard International Trade Classification (SITC), developed by the United Nations and used by most of the world trading community. SITC-based data are published in terms of Schedule E (exports) and Schedule A (imports). Presentation of the basic data by classification code also permits rearrangement in terms of end-use categories or other aggregations determined by the specific user.



WHO USES FOREIGN TRADE STATISTICS?

The Federal Government uses these statistics in developing merchandise trade figures for its balance-of-payments accounts; in analyzing major movements and trends in international trade; in planning and evaluating such programs as export expansion, agricultural development and assistance, and work under the Foreign Assistance and Merchant Marine Acts; and in measuring the impact of concessions under the General Agreement on Tariffs and Trade (GATT) or the Generalized System of Preferences (GSP). The foreign trade data are also used extensively as the statistical base for implementing and analyzing operations under various international agreements, such as the Long-Term Cotton Textile Arrangement, the U.S.-Canadian Automotive Products Trade Agreement, etc.

Nongovernment users in industry, finance, research institutions, transportation, and other fields employ foreign trade data in appraising the general trade situation and outlook; in share-of-the-market analyses and market penetration studies; in product and market development; for measuring the impact of competition; and, in general, as one of the statistical bases for determining marketing policies. The transportation industry–in particular, sea and air–also makes extensive use of the

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For sale by Subscriber Services (Publications), Bureau of the Census, Washington, D.C. 20233, or any U.S. Department of Commerce district office. Postage stamps not acceptable; currency submitted at sender's risk. Remittances from foreign countries must be by international money order or by draft on a U.S. bank. 25 cents per copy. A discount of 25 percent is

NEW ACQUISITIONS FROM CATALOGING

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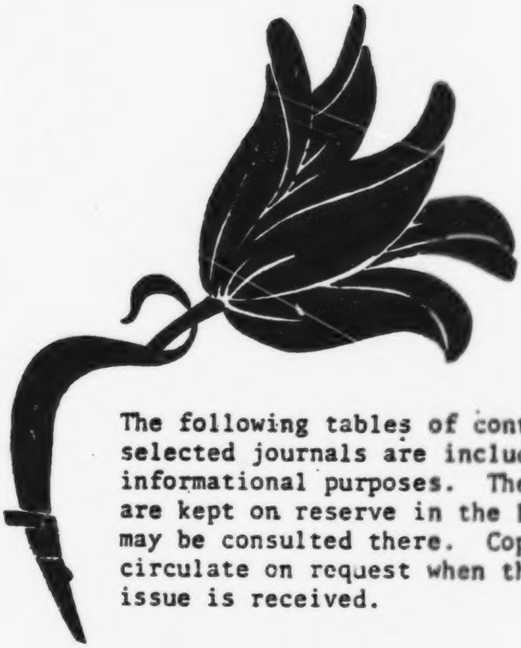

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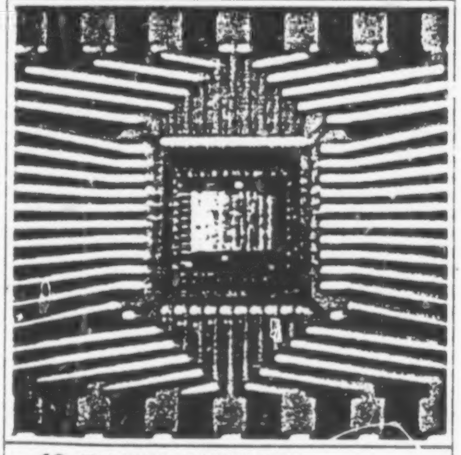

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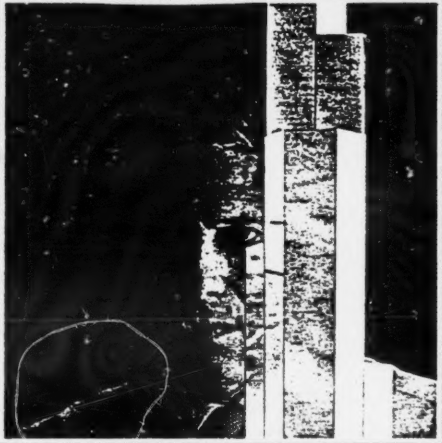

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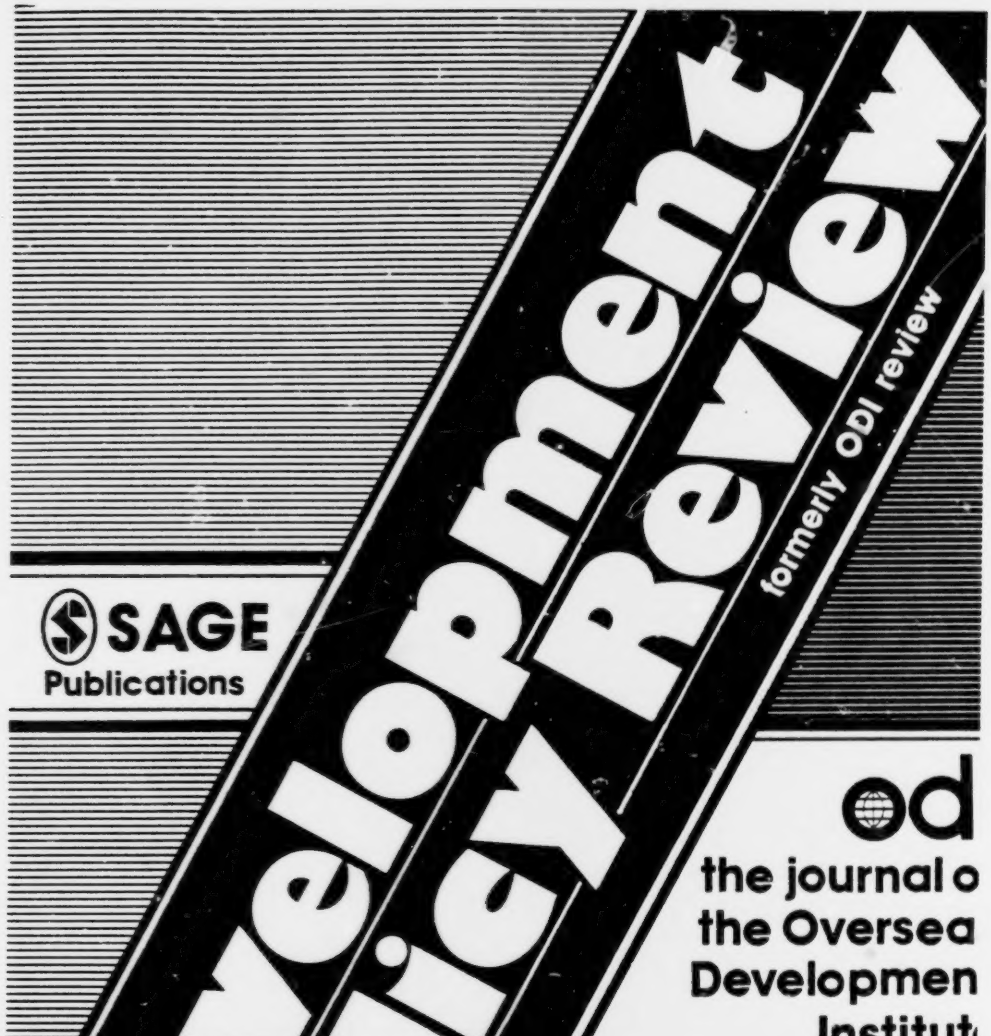

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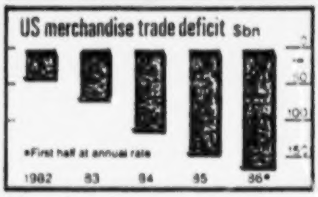

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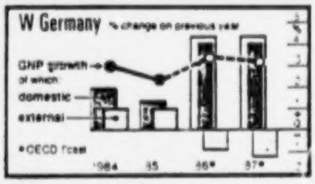

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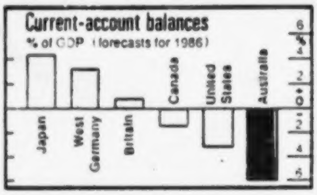

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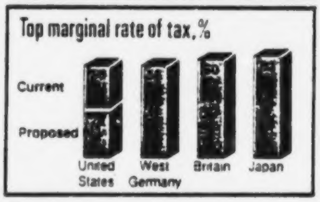

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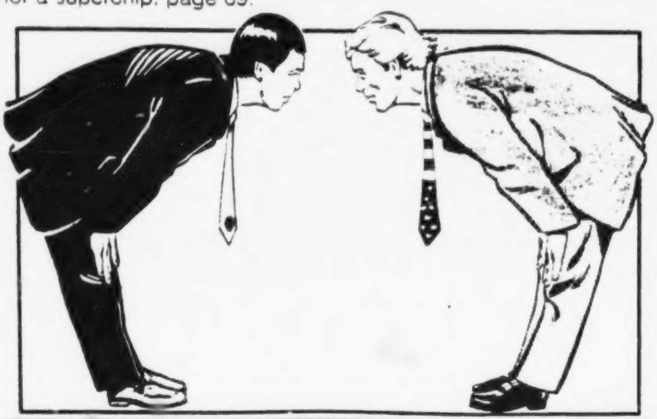

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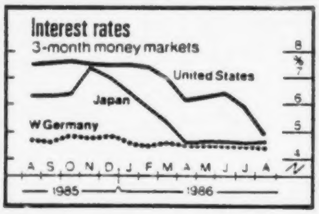

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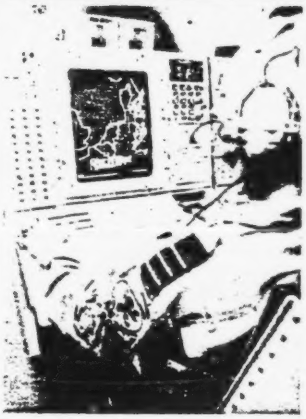

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Hungarian Foreign Trade Reform —*Peter Naray* *page 274*

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Microstates and Unequal Trade in the South Pacific: The sparteca Agreement of 1980

—William Morrison Sutherland *page 313*

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—Francis Achampong *page 329*

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—Yinka Omorogbe *page 342*

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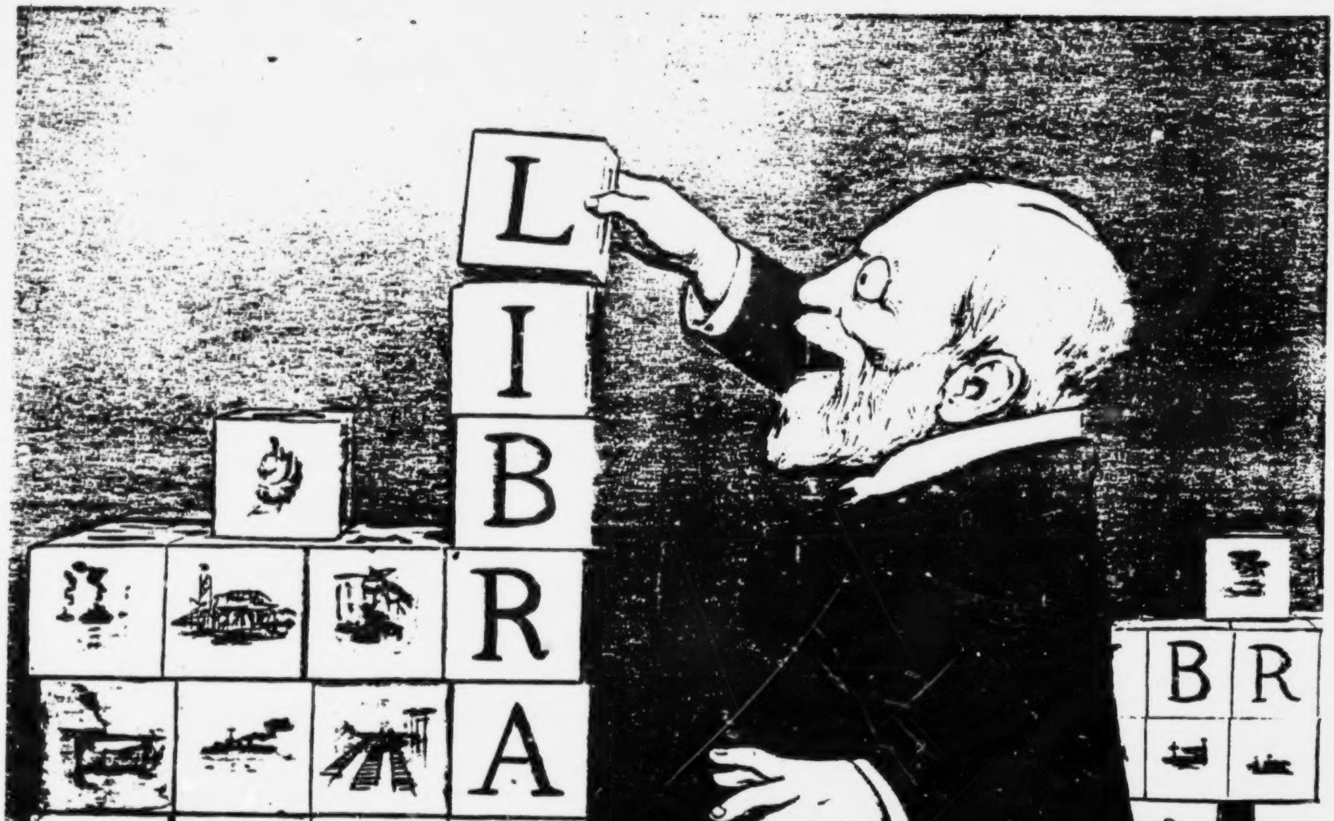
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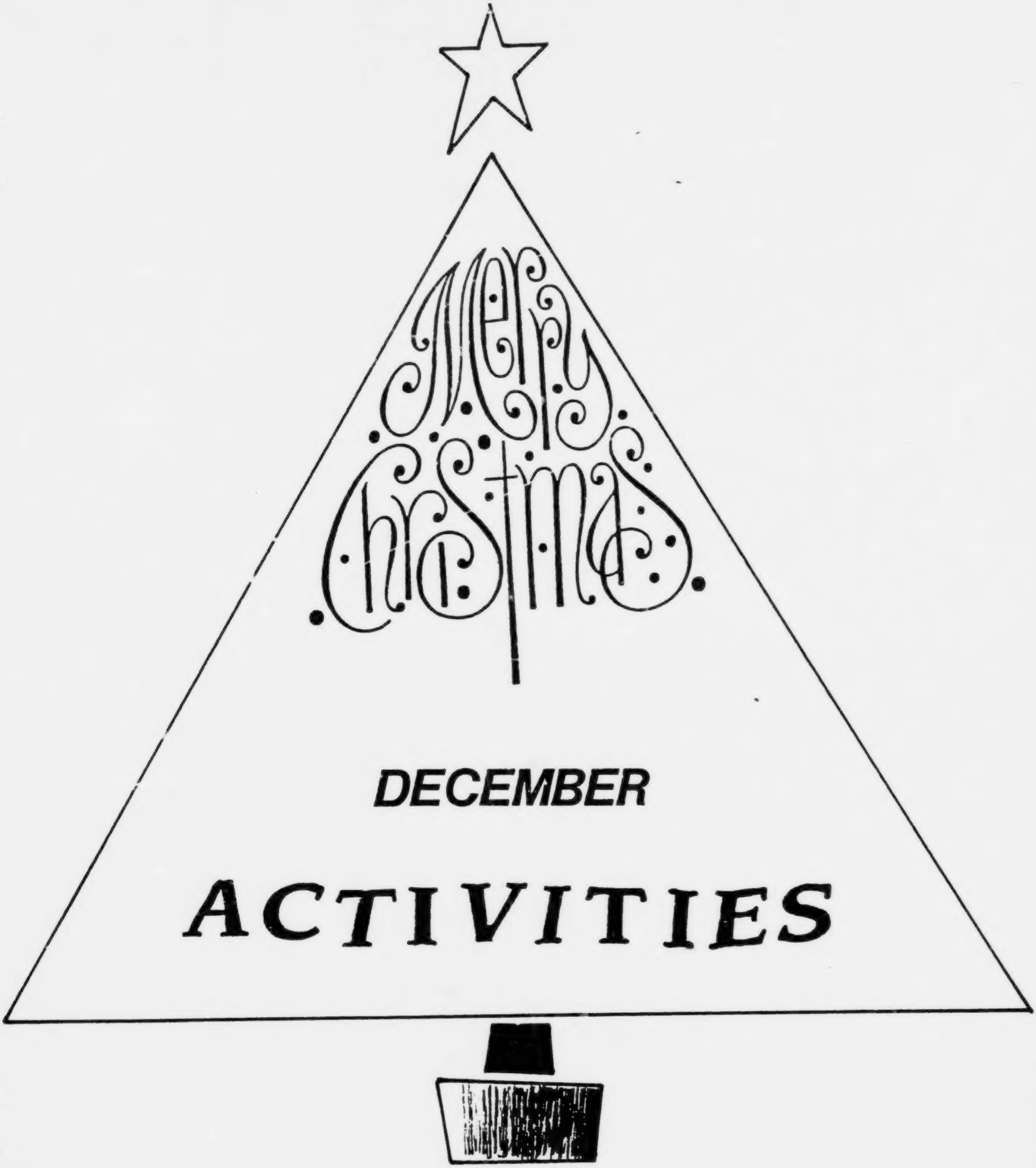
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DECEMBER

ACTIVITIES

UNITED STATES INTERNATIONAL TRADE COMMISSION

WASHINGTON, D.C. 20436

October 8, 1986

MEMORANDUM

DISTRIBUTION: All Agency Staff

FROM: Chief, Library Division BJ Pruett

SUBJECT: Information memo regarding Library activities.

The Library is starting an intensive period of preparation for the move to our new location next year. As a result, several projects and changes will take place in the coming months and this memo will explain some of our foreseeable activities.

1. The Library Security System.

The 3M Library Security System has been installed and is now working. From the viewpoint of the patron, Library circulation procedures will change slightly. As usual, any Library materials you wish to check out should be taken to the Reference Desk area to be signed out. At that point, a new step in the process will occur. Each book now has been magnetically sensitized to sound the alarm at the security gate at each Library door, unless it is deactivated at the Reference Desk.

Consequently, you will no longer be able to just sign the card in the back of the book and leave. A Library staff member must handle each item separately in order to desensitize it so it will not sound the alarm. If for some reason, the alarm sounds as you walk through the gate, please return to the Reference Desk. A staff member will determine the problem and try to correct it.

Several people have asked about any effect the system might have on floppy disks. There is no harm. It is perfectly safe to carry them through the gates. Not only did the company assure us of this, but we have tested several disks ourselves since system installation.

2. The Space planning process.

The Library has been working for some time now on space plans for our new location. As with every other office in the Agency, space is tight and it will be difficult to "fit in" our new home. Because of this situation we are undertaking several projects that we hope will alleviate the pressure somewhat and place us in a better position to operate more effectively in the future.

The Weeding Project

Regular users of the Library are aware that our shelves are badly overcrowded and there is no space whatsoever in some sections to shelve new books.

We badly need space for the following purposes:

- To shelve books that we now have that can not currently be accomodated.
- To shelve books that will be returned by Agency staff at the time of the move.
- To allow for future growth.

In order to provide for the care & maintenance of the most viable part of our collection, we have started reviewing the total collection with an eye toward discarding those titles that are no longer useful or needed.

A Weeding Committee has been appointed by the Director of Operations to review the Library collection and mark with red dots those titles that appear to be suitable discards. The members are Charles Ervin, Barbara Pruett, George Deyman, Kate Tomlinson, Clark Workman, Lawrence DiRicco, and Ted Briggs.

After this review, Agency staff members will be invited to comment during a two month period about books that have been identified as potential discards. Comments are sought, encouraged, begged, and requested! Everything from "Who cares?" to "It's an outrage!" (Although I hope most opinions will fit the general intent of the form we have designed). A future memo will provide the details.

The Book Recall Project

There are several thousand books signed out to individual Agency staff members and to Divisions at this time. We anticipate that a large number of these charges would probably be returned at the time of the Agency move. Instead of waiting, we would like to handle as many of these books as possible before that transition period.

Therefore, we ask your assistance along the following lines:

- In December, the Library will issue a schedule regarding the recall of books. The staff of each Office and Division will be asked to return their books during the assigned time period (a week or two) so that the Library staff assigned to handle the circulation function will be able to integrate this work load into their own schedules.
- Staff members who have more than 20 books checked out will be contacted individually and asked to work with the Library by scheduling a special appointment.
- When you receive the schedule, please bring back all books you have checked out from the Library. This will allow us to clean up our records and add magnetic codes to the books so they will respond to our security system.
- After this is done, if you wish to renew any books and take them back to your office, you may do so. This, in fact, will help the Library by providing temporary housing for part of our collection.

Retention and Storage Project for Periodicals

The situation regarding periodical storage is much the same as with books.

At the present time, many of the periodical subscriptions received by this Agency are sent in the Divisions and kept there. We need to know (before we move) which titles each Division will want us to house in the new location.

We plan to have these decisions made in the next few months. To this end, the Library will send each Division a list of periodicals they are receiving and request an "end designation" for each title and a retention period.

Your support in these matters is necessary in order for the Library staff to pace a substantial work load over an extended period of time.

AVAILABLE

THE FOLLOWING ARE SOME OF THE ORGANIZATIONS WHO REQUESTED LIBRARY SERVICES DURING THE MONTH OF NOVEMBER:

GOVERNMENT AGENCIES

DEPARTMENT OF LABOR
DEPARTMENT OF JUSTICE
DEPARTMENT OF COMMERCE
BUREAU OF LABOR STATISTICS
UNITED STATES INFORMATION AGENCY
FEDERAL TRADE COMMISSION
GENERAL ACCOUNTING OFFICE
INTERNAL REVENUE SERVICE
DEPARTMENT OF DEFENSE

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UNIVERSITY OF THE DISTRICT OF COLUMBIA
UNIVERSITY OF VIRGINIA
GEORGETOWN UNIVERSITY
GEORGETOWN UNIVERSITY LAW CENTER
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LAUREN BLUM	SHAPIRO & OLANDER	BALTIMORE, MD
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Some Interesting Questions Answered During the Month of November

I need a dictionary that gives me the proper spelling of words used around 1900.

Can you find information about a European company named "DARY"? I would like to know their address.

Do you have a compilation of trade acts covering 1789 to the present? I would also like to have a compilation of tariff acts. (Request from a Senator)

Do you have foreign trade statistics by TSUSA numbers?

Do you have exports from United States, Japan, and Germany, by commodity, 1960 to date? Do you have statistics on service industries for these countries and these dates?

Do you have statistics covering 1980 through 1985 that show the imports and exports of discs, records, etc?

Do you have statistics on trade between United States and various regions of the world, 1950 to date?

Do you have the *Quarterly Energy Review* for Far East and Australasia put out by EIU?

I can't find the *Summary of Trade & Tariff, Schedule 7, Volume 1* (series of 1966-1972). Was it ever issued?

What is the forecast of disposable income by the Conference Board?

Do you have a tabulation that will show imports by TSUSA number, by Country of Orgin, and by Port of Entry?

Do you have any publications issued by the government of Puerto Rico?

The *Survey of Plant Capacity 1985* will be issued shortly, according to a source at the Bureau of the Census.

FROM THE REFERENCE DESK

HENNIE SCHNEIDER

JANET R. DAMON

FRANCES COOPER

CHRISTMAS
CHEER

HIGHLIGHTS OF SELECTED MATERIAL FROM THE REFERENCE COLLECTION

CHANUKAH
GREETINGS

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REFERENCE TOOL NEW TO OUR COLLECTION

Who's Who in Canada, 1986. Toronto: Global Press, 1986.

HF 1033.W62 Ref.

"An illustrated biographical record of leading Canadians from business, the professions, government and academia."

The "Alphabetical List of Biographies" at the front of the book, will expedite your search for biographic material. The biographical sketches that make up a large portion of this publication are usually much longer than entries in Who's Who in America. Most of the sketches include clear photographs. Some of the biographees have two entries, one in English and one in French.

A new feature, "Cross-Reference Listing," has been added to this edition. This listing will assist you in locating biographees by their corporate or professional affiliation. It is followed by a separate listing for members of the Government of Canada.

WHO'S WHO IN CANADA

(Registered)

1986

An illustrated biographical record
of leading Canadians from business,
the professions, government and academia.

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Hague, The Netherlands, 1971; Vice-President, Treasurer and Director, 1972–74; President, Chief Executive and Director, 1975–81; Chief Executive and Director, Consolidated Tin Smelters Ltd., London, England, 1971–74; Vice-Chairman, 1975; Chief Executive, Amalgamated Metal Corp. Ltd., 1971–75; Chairman of the Board, Barnes Wines Limited, 1981–; Vice Chairman of the Board, Canada Development Corporation, 1985–; Chairman and Chief Executive, Keewhit Investments Limited, 1975–. Member: Institute of Chartered Accountants (Ontario); Order of Chartered Accountants of Quebec; Chartered Institute of Secretaries. Honours: Laddie Millen Memorial Scholarship, 1952, McGill University; Institute of Chartered Secretaries, Gold Medal, Canada, 1962. Married Barbara Gwendolyn Fraser, daughter of Charles Douglas Fraser, February 14, 1959; has four children (Sean Patrick, Gwendolyn Mary, Katharine Ann and Christina Fraser). Clubs: National; Board of Trade; Mid Ocean, Bermuda; Belmont, Bermuda. Society: Delta Sigma Phi. Recreations: skiing and golf. Roman Catholic. Residence: 16 Whitney Avenue, Toronto, Ontario M4W 2A8.

JAMES FRANCIS KELLEHER

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Minister for International Trade. Parliament Buildings, 411 West Block, Ottawa, Canada K1A 0A6. Member of Parliament, Sault Ste. Marie. Former Director: Great Lakes Power Limited; Ontario Housing Corporation. Former Canadian representative, Sault Ste. Marie International Bridge Authority. Born Sault Ste. Marie, Ontario, October 2, 1930. Educated: Sault Ste. Marie, Ontario; Queen's University, Bachelor of Arts, 1952; Osgoode Hall, LL.B., 1956. Formerly the senior partner, Kelleher, Laidlaw and MacDonald, active practice in corporate-commercial, municipal and labour fields, Sault Ste. Marie; elected, House of Commons, September, 1984. Member: Sault and District Law Association, Past President; Association of Professional Engineers of Ontario, Former Member of Council. Former Director: Sault Ste. Marie Chamber of Commerce; Art Gallery of Algoma. Past President: Plummer Memorial Public Hospital of Sault Ste. Marie; local Kiwanis Club. Past Chairman, United Way Campaign. Active in politics in Northern Ontario for many years. Married Helen, has two daughters. Club: National Retriever Club of Canada. Past President. Recreations: Outdoor activities and sports. Progressive Conservative.

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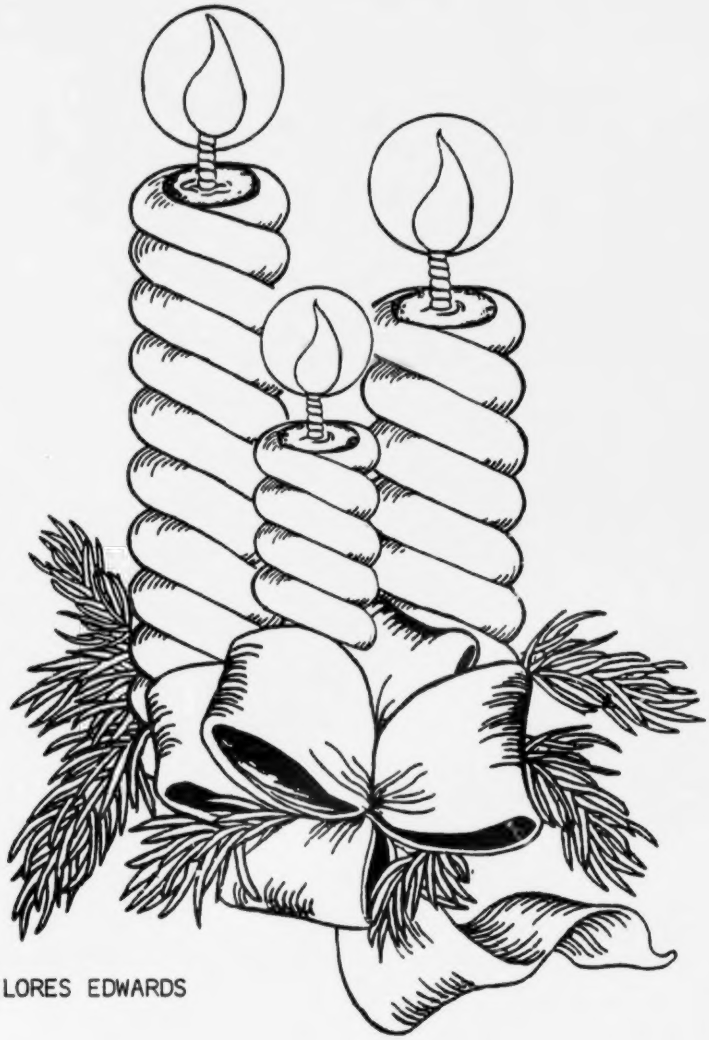

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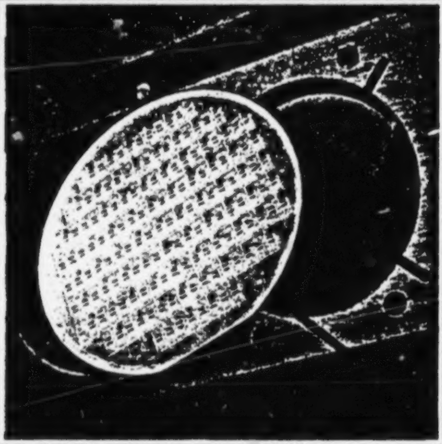

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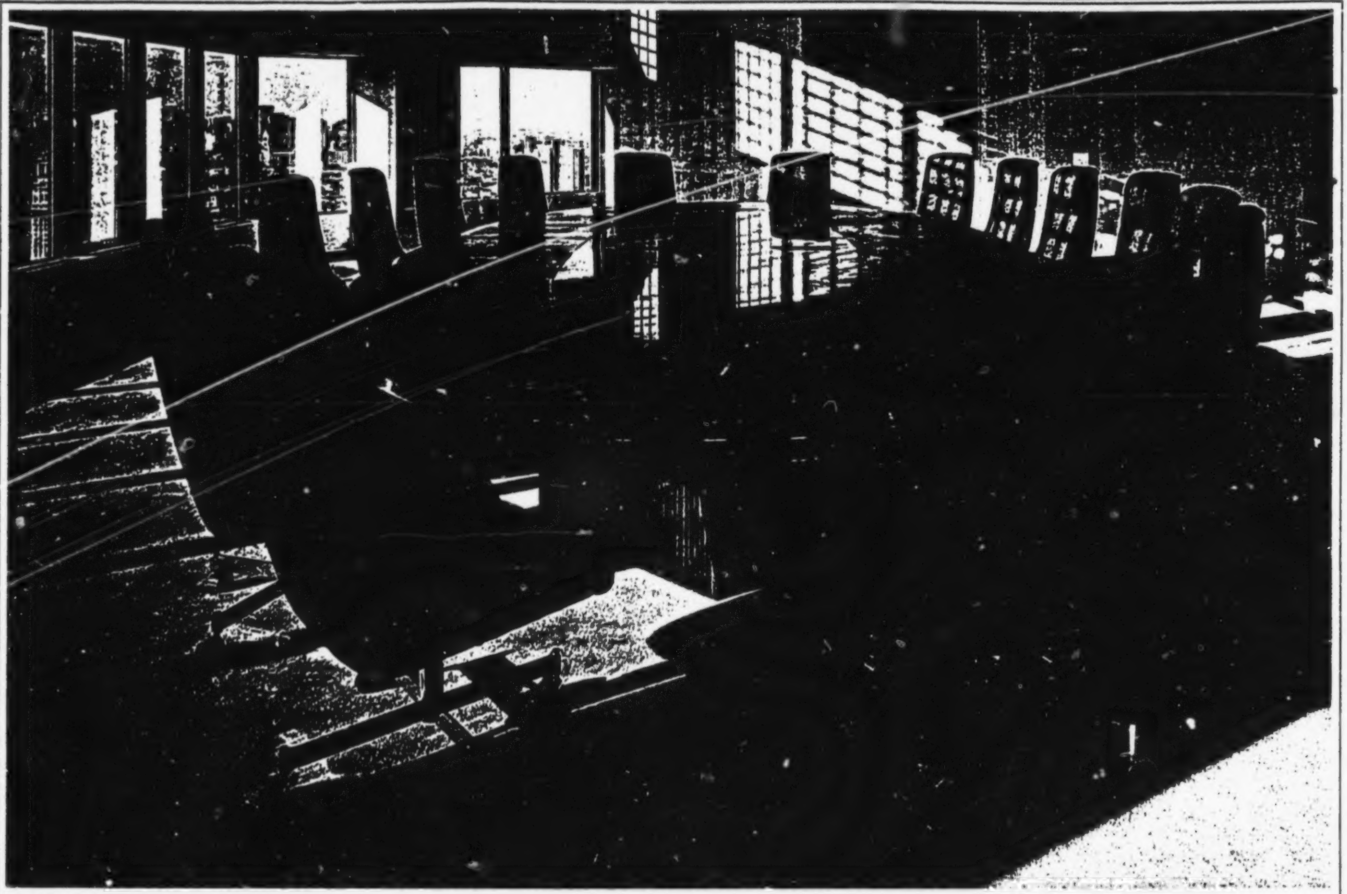

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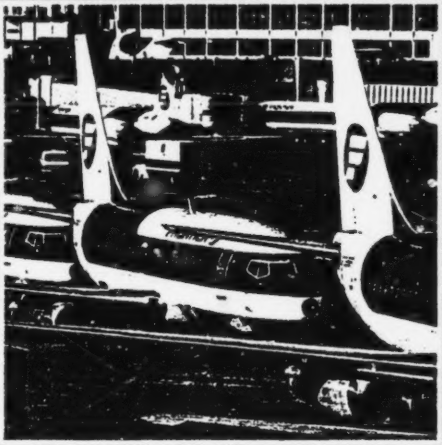

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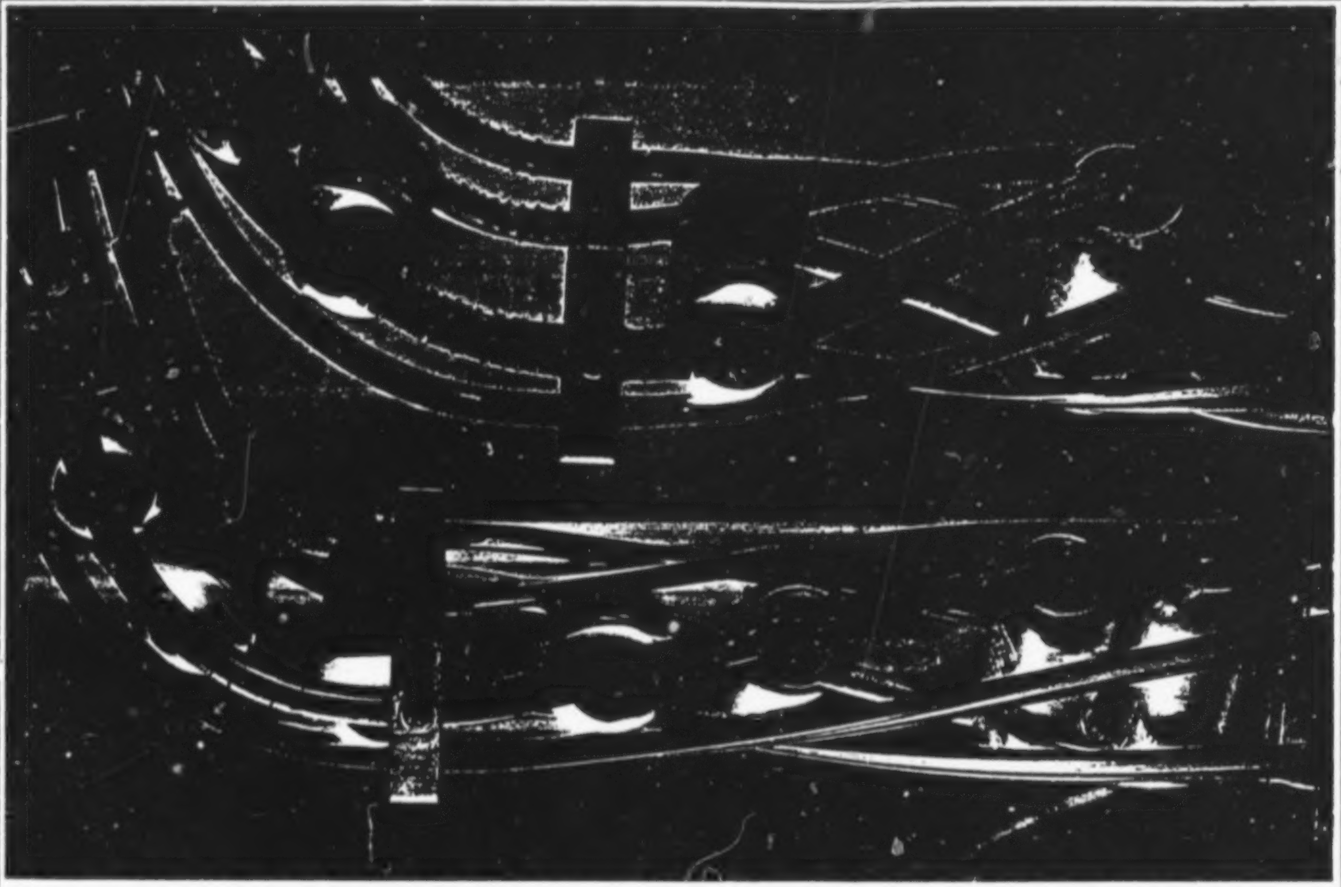

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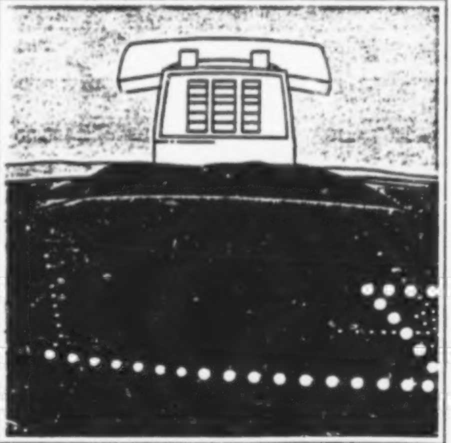

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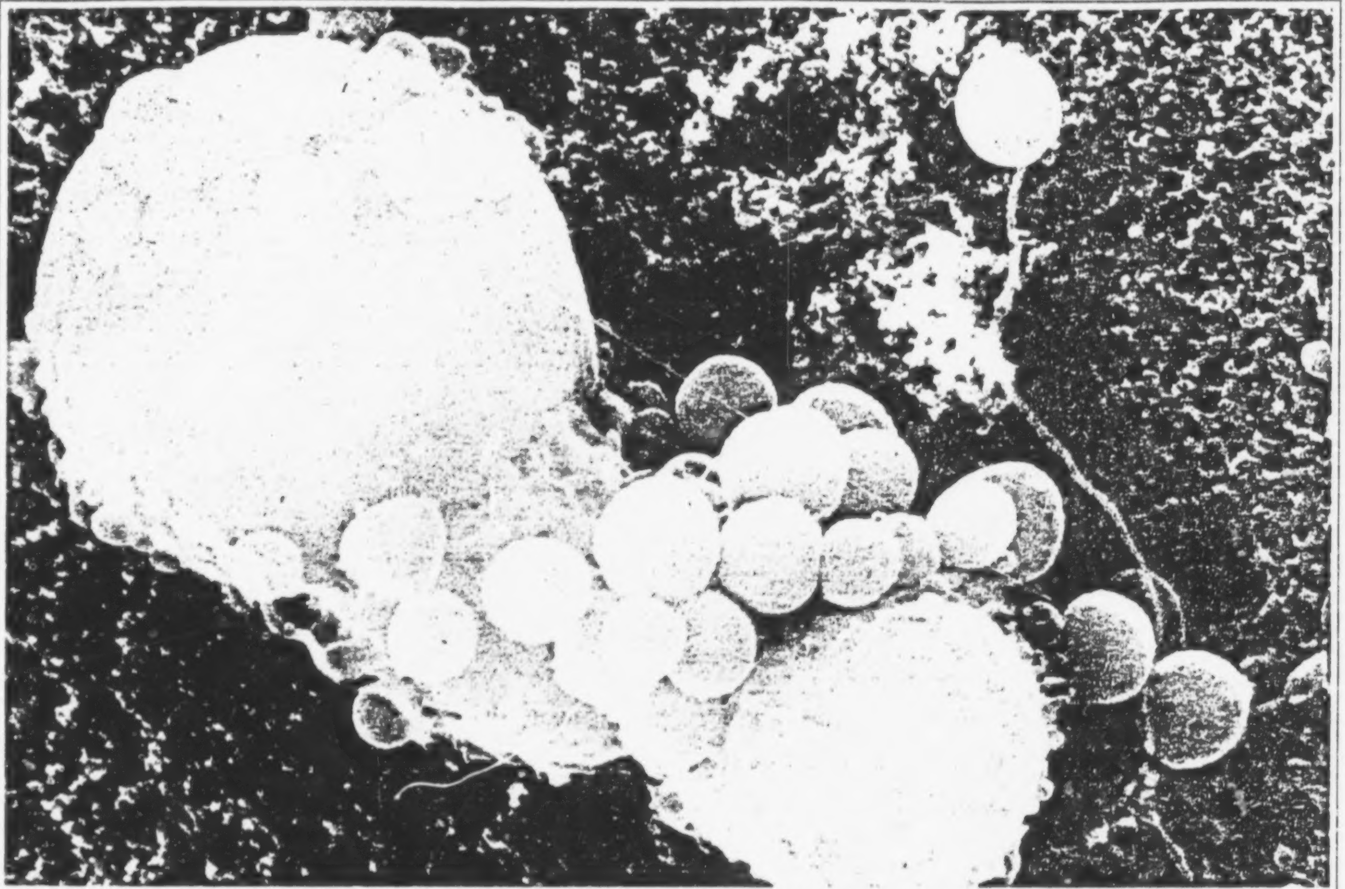

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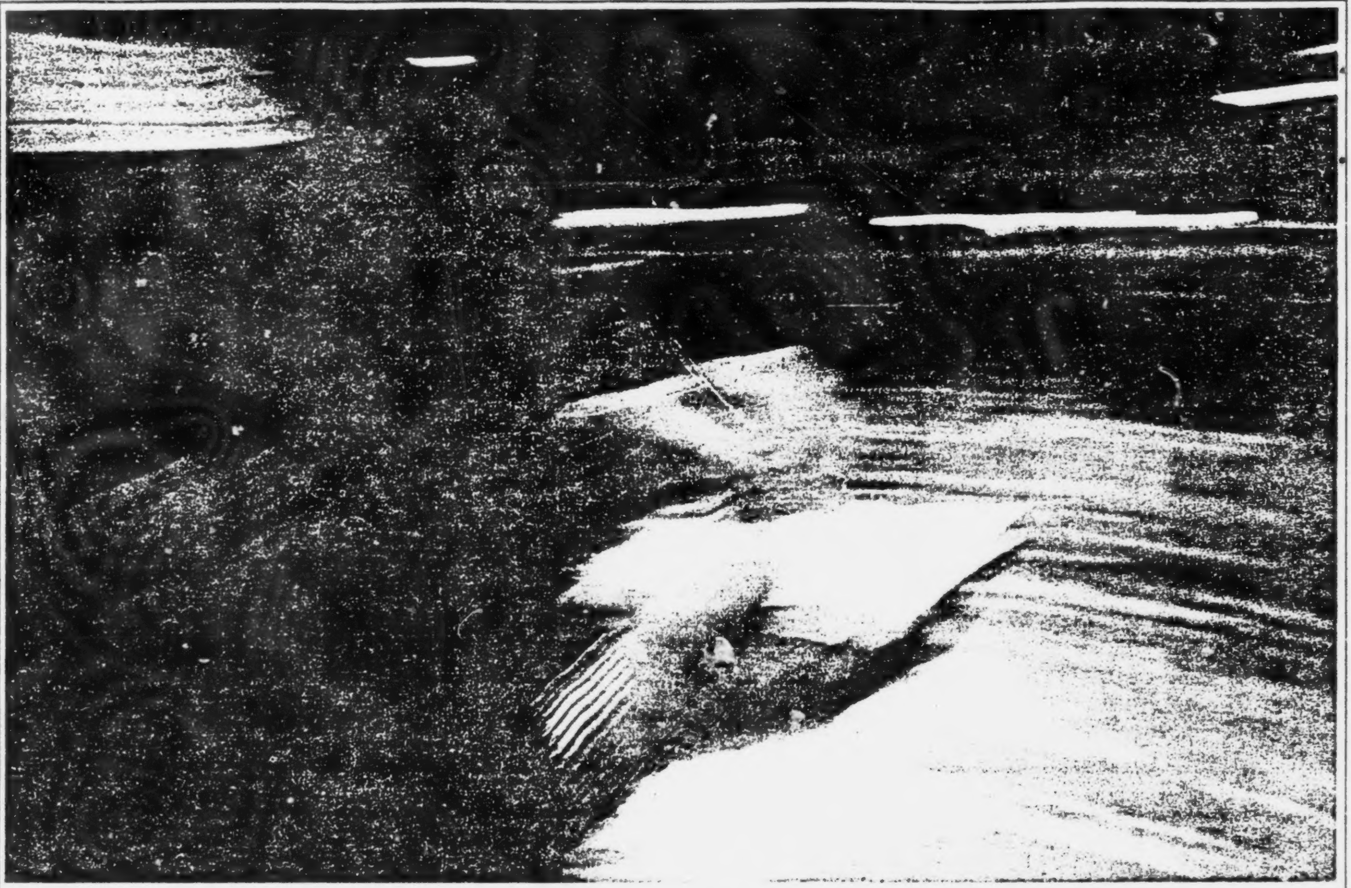

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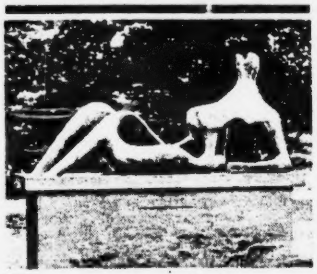

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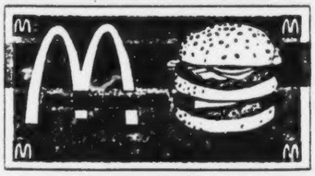

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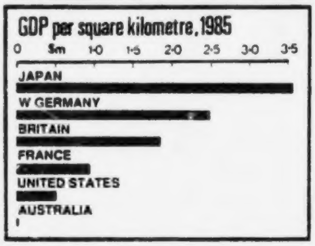

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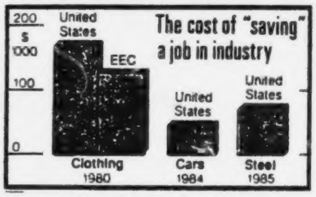

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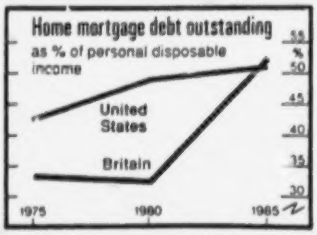

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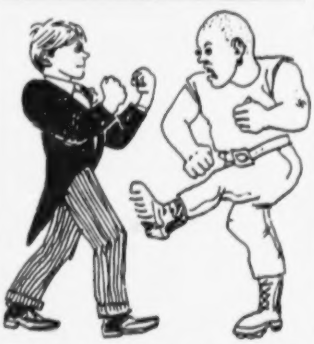

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